

Saint Joseph's Hospital  
611 St. Joseph Avenue  
Marshfield, WI 54449-1898  
(715) 387-1713

Type:                   GMS  
Control:               Religious Organization  
Fiscal Year:   10/01/01 to 09/30/02

County:               Wood  
Analysis Area:       North Central (6)  
Volume Group:       7

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	84.5%	57.4%	1.47	62.1%	1.36	72.5%	1.17	43.2%	1.96
Obstetrics	98.3%	39.6%	2.48	42.4%	2.32	58.4%	1.68	47.7%	2.06
Pediatrics	99.4%	48.0%	2.07	53.9%	1.85	42.6%	2.33	62.3%	1.59
Total hospital	91.9%	55.9%	1.64	64.4%	1.43	68.8%	1.33	51.6%	1.78
Average Census (Patients)									
Adult medical-surgical	139	30.4	4.56	30.1	4.61	115	1.20	112	1.24
Obstetrics	10.8	3.9	2.80	3.0	3.64	14.5	0.75	11.5	0.94
Pediatrics	14.9	1.8	8.15	1.4	10.9	4.8	3.09	15.0	1.00
Total hospital	267.4	55.4	4.82	51.9	5.15	218.9	1.22	270.5	0.99
Average Length of Stay (Days)									
Adult medical-surgical	4.0	3.9	1.00	3.9	1.03	4.3	0.92	4.0	0.98
Obstetrics	3.1	2.4	1.28	2.5	1.24	2.4	1.26	3.2	0.95
Pediatrics	3.1	2.4	1.26	3.0	1.04	2.6	1.17	2.9	1.05
Total hospital	5.3	4.3	1.21	3.9	1.36	4.9	1.06	5.5	0.96
Surgical Operations									
Inpatient	7,301	1,424	5.13	1,480	4.93	5,392	1.35	7,231	1.01
Outpatient	1,142	3,187	0.36	1,841	0.62	9,551	0.12	882	1.29
Inpatient as % of all surgeries	86.5%	30.9%	2.80	44.6%	1.94	36.1%	2.40	89.1%	0.97
Outpatient Visits									
Non-emergency visits	69,166	75,046	0.92	49,906	1.39	223,693	0.31	65,733	1.05
Emergency visits	21,110	14,086	1.50	11,727	1.80	36,965	0.57	20,689	1.02
Full-time Equivalents (FTEs)									
Administrators	25.0	14.8	1.69	12.2	2.06	39.9	0.63	8.0	3.13
Nurses, licensed	586.7	160.1	3.66	135.1	4.34	591.6	0.99	780.1	0.75
Ancillary nursing personnel	252.1	54.3	4.64	67.3	3.75	208.2	1.21	323.5	0.78
All other personnel	1081.2	384.2	2.81	331.8	3.26	1362.8	0.79	1307.5	0.83
Total FTEs	1945.1	613.5	3.17	546.4	3.56	2202.6	0.88	2419.1	0.80
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.7	14.6	0.52	13.5	0.57	11.4	0.67	2.4	3.14
Nurses, licensed	179.6	157.9	1.14	150.3	1.19	169.3	1.06	238.0	0.75
Ancillary nursing personnel	77.2	53.6	1.44	74.8	1.03	59.6	1.30	98.7	0.78
All other personnel	331.0	378.9	0.87	369.1	0.90	389.9	0.85	399.0	0.83
Total FTEs	595.5	605.0	0.98	607.8	0.98	630.2	0.95	738.1	0.81

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	291	Health maintenance		Beds set up and staffed	0	Bassinets	18
Discharges	23897	organization (HMO)	Yes	Discharges	0	Total births	1,220
Inpatient days	97,596	Preferred Provider		Inpatient days	0	Newborn days	2,423
		organization (PPO)	Yes				

Saint Joseph's Hospital  
Marshfield

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	1	164	12791	50,590	84.5%	139	4.0
Orthopedic	1	29	2,635	10619	100%	29.1	4.0
Rehab. and physical medicine	1	12	361	4,221	96.4%	11.6	11.7
Hospice	1	5	370	1,743	95.5%	4.8	4.7
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	15	1,770	5,443	99.4%	14.9	3.1
Obstetrics	1	11	1,286	3,948	98.3%	10.8	3.1
Psychiatric	1	7	399	2,737	107%	7.5	6.9
Alcoholism/chemical dependency	1	7	569	3,525	138%	9.7	6.2
ICU/CCU:							
Medical-surgical intensive care	1	13	1,406	3,016	63.6%	8.3	2.1
Cardiac intensive care	1	9	1,593	4,628	141%	12.7	2.9
Pediatric intensive care	1	4	307	1,433	98.2%	3.9	4.7
Burn care	2	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	1	15	410	5,693	104%	15.6	13.9
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	25	0	25.0	Radiological services personnel	40	9	47.2
Physicians and dentists	0	0	0.0	Occupational therapists	9	3	10.9
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	5	3	6.7
Registered nurses	480	167	572.7	Physical therapists	13	7	16.7
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	16	6	18.3
Licensed practical nurses	9	8	13.0	Recreational therapists	0	3	1.9
Ancillary nursing personnel	214	77	252.1	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	19	8	22.9
Nurse Practitioners	1	0	1.0	All other health professionals	181	59	211.1
Medical records personnel	25	11	32.1	All other personnel	531	187	624.3
Pharmacy personnel	86	6	89.1	-----			
Clinical laboratory personnel	0	0	0.0	TOTAL	1654	554	1945.1

Saint Joseph's Hospital  
Marshfield

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$368,385,912	Cash and cash equivalents	\$21,412,759	Current liabilities	\$31,160,848
Less deductions	130,219,859	Net Patient receivables	33,339,883	Long-term debt	15,823,837
Net patient revenue	238,166,053	Other receivables	5,847,915	Other liabilities	0
Plus other revenue	4,200,780	Land, bldgs and equip: Net	82,594,090	Subtotal	46,984,685
Total revenue	242,366,833	Other assets	32,160,455		
Less expenses	217,937,285			Unrestricted fund balance	128,370,417
Nonoperating gains/losses	-11,496,059	Total Assets	\$175,355,102	Total liabilities & fund balance	\$175,355,102
Net Income	\$12,933,489			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$184,862,460]	50.2%	41.7%	1.20	48.8%	1.03	41.7%	1.20	50.1%	1.00
Medical Assistance [ \$32,867,066]	8.9%	9.0%	0.99	8.0%	1.12	9.3%	0.96	8.0%	1.12
Commercial [ \$137,096,122]	37.2%	43.2%	0.86	38.8%	0.96	41.9%	0.89	37.6%	0.99
All other [ \$13,560,264]	3.7%	6.1%	0.60	4.4%	0.83	7.1%	0.52	4.3%	0.87
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$89,238,313]	24.2%	23.7%	1.02	24.1%	1.01	23.4%	1.04	23.6%	1.03
Medical Assistance [ \$22,459,375]	6.1%	6.0%	1.02	5.0%	1.23	6.4%	0.96	5.0%	1.21
Commercial [ \$10,859,725]	2.9%	9.4%	0.31	3.5%	0.84	9.7%	0.30	2.4%	1.21
Charity care [ \$7,043,674]	1.9%	1.2%	1.58	1.5%	1.26	1.4%	1.33	1.6%	1.21
All other [ \$618,772]	0.2%	1.4%	0.12	0.3%	0.55	1.8%	0.09	0.1%	1.72
Total deductions [\$130,219,859]	35.3%	41.7%	0.85	34.4%	1.03	42.7%	0.83	32.7%	1.08
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	1.7%	5.1%	0.34	4.0%	0.44	4.1%	0.43	1.8%	0.96
Net gains/losses as % of net income	-88.9%	5.3%	-16.8	-16.9%	5.25	5.9%	-15.0	-104.1%	0.85
Expenses as % of Total Expenses									
Salary/fringe benefit[\$100,039,439]	45.9%	47.8%	0.96	49.2%	0.93	45.9%	1.00	46.9%	0.98
Supplies and services[ \$98,469,181]	45.2%	40.5%	1.11	38.8%	1.16	43.2%	1.05	43.6%	1.04
Capital component [ \$17,669,739]	8.1%	8.7%	0.93	9.6%	0.84	8.1%	1.00	8.6%	0.94
Bad debt [ \$1,758,926]	0.8%	3.0%	0.27	2.4%	0.33	2.7%	0.29	0.9%	0.90
Fiscal Statistics									
Operating margin	10.1%	6.1%	1.67	6.4%	1.57	5.7%	1.78	7.2%	1.41
Total hospital profit margin	5.6%	6.4%	0.88	5.5%	1.01	6.0%	0.93	3.6%	1.54
Return on equity	10.1%	10.0%	1.01	8.0%	1.26	9.9%	1.02	5.8%	1.73
Current ratio	2.2	2.5	0.88	1.9	1.15	2.6	0.85	1.5	1.45
Days in net patient accounts receivable	51.1	57.8	0.88	56.4	0.91	51.8	0.99	.	.
Average payment period	55.2	52.6	1.05	62.2	0.89	49.0	1.13	66.8	0.83
Equity financing	73.2%	56.2%	1.30	59.1%	1.24	55.9%	1.31	71.4%	1.03
Long-term debt to equity ratio	0.1	0.5	0.26	0.5	0.26	0.5	0.25	0.1	0.91
Times interest earned	10.5	5.0	2.08	5.0	2.10	5.2	2.00	6.1	1.70
Total asset turnover	1.4	0.9	1.57	0.9	1.60	0.9	1.51	1.2	1.17
Average age of plant: years	12.9	9.5	1.35	9.5	1.36	10.0	1.29	11.9	1.08
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	11.6%	.
Output gross rev (% of total gross pt. rev)	18.4%	44.1%	0.42	40.4%	0.46	37.2%	0.49	17.3%	1.06
Net Revenue Statistics									
Inpatient net revenue per discharge	\$10,450	\$7,870	1.33	\$6,921	1.51	\$9,940	1.05	\$9,924	1.05
Inpatient net revenue per day	\$1,997	\$1,834	1.09	\$1,817	1.10	\$2,035	0.98	\$1,816	1.10
Outpatient net rev per visit	\$487	\$343	1.42	\$380	1.28	\$373	1.31	\$430	1.13